



Subordinated Debt and Equity Investments Ranging from \$2 Million to \$10 Million

Investment Philosophy

We are committed to working with management teams and ownership groups to unlock a company's full potential. We take a team-oriented approach to offer more than just capital including unique advisory assistance in the areas of optimizing capital structure, analyzing acquisitions and sourcing additional capital.

We believe that the investment business is truly a people business, driven by trust and mutual respect. The common thread to our success has been our commitment to partner with companies and management teams that have had a proven business model and a well-conceived strategy for long term value creation.

Investment Criteria

- Between \$2 million and \$10 million in junior capital
- History of profitability and stable or growing demand for products or services
- Manufacturing, value-added distribution, business to business services, and retail industries
- No start-ups, turnarounds, real estate, or project finance
- Annual revenues between \$10 million and \$100 million with annual EBITDA of at least \$2 million

Contact Us to Discuss Your Company's Capital Needs

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MARQUETTECAPITAL.COM

ABOUT MARQUETTE CAPITAL PARTNERS Based in Minneapolis, Minnesota, Marquette Capital Partners focuses on privately held manufacturing, distribution and business-services companies with annual revenues ranging from \$10 million to \$100 million. Marquette maintains a flexible approach to the market, investing in partnership with high-quality management teams, financial institutions and private equity investors. Established in 1997, Marquette has invested in 44 companies for internal growth strategies, acquisitions, buyouts and recapitalizations. The company is completing its investing from its second SBIC fund and is in the process of seeking its third SBIC licensed by the U.S. Small Business Administration.

By The Numbers

44

Portfolio
Companies

100

Years of
Combined
Experience

\$ 255

Million Assets Under
Management

Select Transaction

Market Fresh Produce

- \$6,625,000 sub debt, common stock
- Recapitalization, co-sponsored

Missouri-based value-added supply chain manager of branded fresh vegetables and fruit to grocery retailers, grocery wholesalers and foodservice providers nationwide.



Girard Environmental Services

- \$5,500,000 sub debt
- Recapitalization, non-sponsored

One of the largest privately owned Florida-based providers of commercial landscape services for home owner associations and commercial properties.



Dynamic Tube, Inc.

- \$5,293,534 sub debt, preferred and common stock
- Buyout, co-sponsored

Iowa manufacturer of tube and pipe assemblies specified by agricultural, mining and railroad equipment manufacturers. Products are used in the construction of diesel/gas engines, hydraulic stations, cooling systems and air systems.



Inland Metal Technologies

- \$5,250,000 sub debt, preferred and common stock
- Buyout, co-sponsored

California-based provider of precision metal fabrication, contract manufacturing, mechanical assembly, and engineering to a variety of OEM's in the semiconductor, electric vehicle, aerospace, medical telecom, and green energy industries.



Kent Lubrication Centers (dba Avis Lube)

- \$4,750,000 sub debt
- Recapitalization, non-sponsored

Midland Texas based provider of quick oil and lube changes. Currently the largest provider of oil and lube changes in West Texas with 14 locations.



Can-Do National Tape

- \$5,400,000 sub debt, common stock
- Buyout, sponsored

Tennessee-based converter and distributor of pressure sensitive adhesive tapes, foams, films, foils, and related products in automotive, aerospace, medical, and appliance industries.

