

# Subordinated Debt and Equity Investments Ranging from \$2 Million to \$10 Million

## Investment Philosophy

We are committed to working with management teams and ownership groups to unlock a company's full potential. We take a team-oriented approach to offer more than just capital including unique advisory assistance in the areas of optimizing capital structure, analyzing acquisitions and sourcing additional capital.

We believe that the investment business is truly a people business, driven by trust and mutual respect. The common thread to our success has been our commitment to partner with companies and management teams that have had a proven business model and a well-conceived strategy for long term value creation.

## Contact Us to Discuss Your Company's Capital Needs

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## Investment Criteria

- Between \$2 million and \$10 million in junior capital
- History of profitability and stable or growing demand for products or services
- Manufacturing, value-added distribution, business to business services, and retail industries
- No start-ups, turnarounds, real estate, or project finance
- Annual revenues between \$10 million and \$100 million with annual EBITDA of at least \$2 million






## By The Numbers

**45** Portfolio  
Companies

**100** Years of  
Combined  
Experience

**\$255** Million Assets Under  
Management

### Select Transactions

<p><b>Market Fresh Produce</b></p> <ul style="list-style-type: none"> <li>• \$6,625,000 sub debt, common stock</li> <li>• Recapitalization, co-sponsored</li> </ul>	<p>Missouri-based value-added supply chain manager of branded fresh vegetables and fruit to grocery retailers, grocery wholesalers and foodservice providers nationwide.</p>	
<p><b>Girard Environmental Services</b></p> <ul style="list-style-type: none"> <li>• \$5,500,000 sub debt</li> <li>• Recapitalization, non-sponsored</li> </ul>	<p>One of the largest privately owned Florida-based providers of commercial landscape services for homeowner associations and commercial properties.</p>	
<p><b>Dynamic Tube, Inc.</b></p> <ul style="list-style-type: none"> <li>• \$5,293,534 sub debt, preferred and common stock</li> <li>• Buyout, co-sponsored</li> </ul>	<p>Iowa manufacturer of tube and pipe assemblies specified by agricultural, mining and railroad equipment manufacturers. Products are used in the construction of diesel/gas engines, hydraulic stations, cooling systems and air systems.</p>	
<p><b>Inland Metal Technologies</b></p> <ul style="list-style-type: none"> <li>• \$5,250,000 sub debt, preferred and common stock</li> <li>• Buyout, co-sponsored</li> </ul>	<p>California-based provider of precision metal fabrication, contract manufacturing, mechanical assembly, and engineering to a variety of OEM's in the semiconductor, electric vehicle, aerospace, medical telecom, and green energy industries.</p>	
<p><b>Kent Lubrication Centers (dba Avis Lube)</b></p> <ul style="list-style-type: none"> <li>• \$4,750,000 sub debt</li> <li>• Recapitalization, non-sponsored</li> </ul>	<p>Midland Texas based provider of quick oil and lube changes. Currently the largest provider of oil and lube changes in West Texas with 14 locations.</p>	
<p><b>Can-Do National Tape</b></p> <ul style="list-style-type: none"> <li>• \$5,400,000 sub debt, common stock</li> <li>• Buyout, sponsored</li> </ul>	<p>Tennessee-based converter and distributor of pressure sensitive adhesive tapes, foams, films, foils, and related products in automotive, aerospace, medical, and appliance industries.</p>	